



# To the People of Germantown

The Institution that gave Philadelphia Day and Night Banking Service now offers this same convenient feature to you through our new office.

Germantown Ave. Above Chelton Ave.

This new office, with hours 8:30 A. M. until midnight, has been opened with the same thought that prompted us to establish two other offices in the city—that we could meet the requirements of individuals and institutions in the main business centers we serve, with complete, convenient banking facilities.

We cordially invite you to visit our Germantown Office, and permit us to assist you on any banking problem that may arise.

Resources Over \$14,000,000.00

## Franklin Trust Co.



Main Office, 15th St. below Market  
C. Addison Harris, Jr., President

West Phila. Office  
52nd & Market Streets

Germantown Office  
Germantown Ave. ab. Chelton Ave.

Delaware Avenue Office  
Delaware Avenue & Market Street

The Institution that gave Philadelphia Day and Night Service

### \$75,000 Ware County, Georgia (Waycross County Seat) 5% Road Bonds

Due \$25,000, January 1, 1936-38 incl.  
At 99 and interest, to net about 5.10%

### Brazilian Government Bonds

Bought—Sold—Quoted

Pertinent information  
on any of these issues  
sent upon request.

### A. A. Housman & Co.

Members New York Stock Exchange  
20 Broad Street, New York  
PHILADELPHIA, WASHINGTON  
AMSTERDAM, HOLLAND  
Private wires to principal cities

## HAMBLETON & Co.

Established 1865  
Baltimore Washington Philadelphia New York  
announce  
the removal of their  
Philadelphia Office  
to the  
Commercial Trust Building  
Telephone - Locust 5077  
Earl B. Putnam, Jr., Manager

### WE WISH TO BUY

C. M. & St. P.  
(Chic. & Mo. Riv. Div.)  
Est. 1878  
C. C. & St. L.  
(C. W. & M. Div.)  
Est. 1878  
Marion Terminal  
Est. 1878  
WIDENER BLDG., PHILADELPHIA  
Members Philadelphia and  
New York Stock Exchanges  
NEW YORK ELIZABETH, N. J.

### THE GOODYEAR TIRE & RUBBER CO.

10-Year Debenture 8's  
at 99's and interest

EDWARD LOWBER STOKES  
20 South 15th Street  
Locust 0345 PHILA. Race 3539

### Spruce McGLINN & CO.

Race 5103  
Members N. Y. Stock Exchange  
Widener Bldg., Philadelphia

### Kingdom of Belgium 6s

Due Jan. 1, 1925  
Metropolitan Edison 5's 1922  
Hershey Chocolate 7 1/2's 1930

### SERVICES FOR SALE!

Kingdom of Belgium 6s  
Metropolitan Edison 5's 1922  
Hershey Chocolate 7 1/2's 1930

### FASTEST SERVICE IN PHILADELPHIA

## ODD LOTS

### KARDOS & BURKE

1424 Walnut Street Philadelphia  
Phone Spruce 8480

## GOSSIP OF THE STREET

The action of the rails is being watched with an unusual amount of interest by some of the closer market observers. It is believed the immediate future of the market will depend very largely upon the movement of this division. It is the consensus of opinion of several competent analysts that the average level of the rails may either be brought to a closer parity with that of the industrial, or the current swing is to be continued, or else the average price level of the industrial which has been materially raised must automatically fall back closer to the line of the rail division. Upon closer examination the current market is found to be heavily charged with cross currents, many of which are not visible to the naked eye.

Opinions are also quite conflicting among some of the recognized shrewd judges. On the one side a confident belief prevails a major forward swing has been started, and we are having now what is popularly called a "sneaking bull market." On the other side it is contended the market is to a large extent a rigged affair and nothing but a classic of the most unscrupulous operations of professional speculators.

### Big Things Ahead

The army of market optimists are constantly increasing in numbers. Here is a fair example given yesterday in one of the cheerful flashes over the wire of a well-known house: "What is going on now is only a faint introduction as to what is to come."

### December Maturities Large

Obligations of various corporations maturing next month will be unusually large, especially those of the public utility companies. The maturities for the month total \$101,256,675, as compared with \$40,250,000 for November, and \$24,628,210 in December last year. Of these total obligations falling due in notes and bonds, \$52,601,430 constitute maturities of public utility corporations while the balance of \$48,655,245 is made up of other securities.

Among public utility maturities in December largest and most important issue is Consolidated Gas Company \$25,000,000 one-year 5 per cent notes due December 1, 1921. Ohio Bell Telephone Company \$9,650,000 six per cent notes is another important maturity. Both of these companies are in strong financial position and have already done financing to meet the expiring obligation.

### Among Industrial Corporations

Liggett & Myers Tobacco Company will pay off \$20,000,000 three-year six per cent notes on December 1. American Can Company will pay off \$3,000,000 ten months eight per cent notes on December 12. This loan was of seasonal character and used to buy inventory in the spring which was later turned into cash by sale of the finished product.

Many small issues falling due in December will be paid off without refunding. The recent improvement in the investment market and the easing of money rates will enable those companies which have to do some financing to obtain loans on better terms than have prevailed for several years.

### Record Mexican Oil Shipments

According to advices from Tampico, the Mexican Petroleum Company shipped 3,800,000 barrels of oil from Mexico during October, breaking all previous records.

### Steel Buying Slowing Down

In its weekly review of the iron and steel industry the Iron Age says: "Features of the week have been slowing down of buying and an easing off in prices, with some reduction in mill operations. Remaining six weeks of the year it is evident will meet better showing in mill output than in new business put on books.

"Clear work is still most promising factor in new buying. The Santa Fe ordered 2500 cars and Illinois Central 1000. Later is expected to close for additional 2000 this week and to put out inquiries for more. Alabama, Tennessee and Northern Illinois for 500 and the Rio Grande for 700. Burlington program calls for 7500 freight cars, 127 passenger and fifty-five locomotives. Seaboard is inquiring for 400 cars and Lackawanna for 600.

"About 120,000 tons steel will go to Chicago district mills for cars just placed under inquiry. Repair contracts for steel and pending covers 100,000 tons.

"Weakening of prices noticed this month represents effort of mills to keep up operating rate of late October, a concession of \$1 or \$2 per ton being more than made up by lower cost of fuller schedules.

"While demand for cast iron pipe has dropped off with approach of winter, it is still considerable. Some makers have announced price \$2 to \$4 differential between six-inch and four-inch sizes.

"Selling by a leading Southern merchant company of several thousand tons pig iron on basis of \$18 Birmingham has just under \$100,000 in orders. A decline of \$1. At Pittsburgh foundry and machine tools have declined fifty cents and basic shows tendency toward weakness.

The growing abundance of rail funds finds ready reflection in the increasing activities of the various pools and other speculative combinations. Proof of this may be found in the resurrection of a number of inactive and obscure issues formerly designated as the "rats and dogs."

According to the compilation of the Department of Commerce there was a total of 32,805,787 pounds of various kinds of hides and skins imported into the United States during September, 1921. In August the aggregate was 38,490,047 pounds. "Cattle hides" represented 49.8 per cent of the month's arrivals (49.6 per cent in August); consisting, 20.0 per cent (20.2 per cent in August); calfskins, 16.7 per cent (15.4 per cent in August); sheepskins, 9.8 per cent (14.9 per cent in August); other hides and skins, 3.3 per cent (4.2 per cent in August).

The September, 1920 and 1921, imports of hides and skins show little variance in the total number of pounds. However, only 1,745,000 pounds of skins were imported during September, 1920, and in the same month of this year 5,426,717 pounds, an increase of more than three times. In August imports rose from 574,596 pounds to 1,031,121 pounds, and the green or pickled from 1,214,550 pounds to 3,815,716 pounds. However, only 1,745,000 pounds of skins were imported during September, 1920, and in the same month of this year 5,426,717 pounds, an increase of more than three times. In August imports rose from 574,596 pounds to 1,031,121 pounds, and the green or pickled from 1,214,550 pounds to 3,815,716 pounds.

## NEW YORK BONDS

Area	Rate	Yield	Area	Rate	Yield
Am. Bond	101	4.50	Gen. Bond	101	4.50
Can. Bond	101	4.50	Ind. Bond	101	4.50
Corp. Bond	101	4.50	Mun. Bond	101	4.50
Govt. Bond	101	4.50	Oil Bond	101	4.50
Ins. Bond	101	4.50	Pub. Bond	101	4.50
Int. Bond	101	4.50	Rail Bond	101	4.50
Lat. Bond	101	4.50	St. Bond	101	4.50
Mar. Bond	101	4.50	U. Bond	101	4.50
Mer. Bond	101	4.50	W. Bond	101	4.50
Mun. Bond	101	4.50	X. Bond	101	4.50
Oil Bond	101	4.50	Y. Bond	101	4.50
Pub. Bond	101	4.50	Z. Bond	101	4.50
Rail Bond	101	4.50	AA Bond	101	4.50
St. Bond	101	4.50	BB Bond	101	4.50
U. Bond	101	4.50	CC Bond	101	4.50
W. Bond	101	4.50	DD Bond	101	4.50
X. Bond	101	4.50	EE Bond	101	4.50
Y. Bond	101	4.50	FF Bond	101	4.50
Z. Bond	101	4.50	GG Bond	101	4.50
AA Bond	101	4.50	HH Bond	101	4.50
BB Bond	101	4.50	II Bond	101	4.50
CC Bond	101	4.50	JJ Bond	101	4.50
DD Bond	101	4.50	KK Bond	101	4.50
EE Bond	101	4.50	LL Bond	101	4.50
FF Bond	101	4.50	MM Bond	101	4.50
GG Bond	101	4.50	NN Bond	101	4.50
HH Bond	101	4.50	OO Bond	101	4.50
II Bond	101	4.50	PP Bond	101	4.50
JJ Bond	101	4.50	QQ Bond	101	4.50
KK Bond	101	4.50	RR Bond	101	4.50
LL Bond	101	4.50	SS Bond	101	4.50
MM Bond	101	4.50	TT Bond	101	4.50
NN Bond	101	4.50	UU Bond	101	4.50
OO Bond	101	4.50	VV Bond	101	4.50
PP Bond	101	4.50	WW Bond	101	4.50
QQ Bond	101	4.50	XX Bond	101	4.50
RR Bond	101	4.50	YY Bond	101	4.50
SS Bond	101	4.50	ZZ Bond	101	4.50
TT Bond	101	4.50	AAA Bond	101	4.50
UU Bond	101	4.50	BBB Bond	101	4.50
VV Bond	101	4.50	CCC Bond	101	4.50
WW Bond	101	4.50	DDD Bond	101	4.50
XX Bond	101	4.50	EEE Bond	101	4.50
YY Bond	101	4.50	FFF Bond	101	4.50
ZZ Bond	101	4.50	GGG Bond	101	4.50
AAA Bond	101	4.50	HHH Bond	101	4.50
BBB Bond	101	4.50	III Bond	101	4.50
CCC Bond	101	4.50	JJJ Bond	101	4.50
DDD Bond	101	4.50	KKK Bond	101	4.50
EEE Bond	101	4.50	LLL Bond	101	4.50
FFF Bond	101	4.50	MMM Bond	101	4.50
GGG Bond	101	4.50	NNN Bond	101	4.50
HHH Bond	101	4.50	OOO Bond	101	4.50
III Bond	101	4.50	PPP Bond	101	4.50
JJJ Bond	101	4.50	QQQ Bond	101	4.50
KKK Bond	101	4.50	RRR Bond	101	4.50
LLL Bond	101	4.50	SSS Bond	101	4.50
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